**Details**

|  |  |
| --- | --- |
| Title: **\***  256 characters left | **Title**  The title has to be clear and provide synthesised information to non-experts in the field of the product/service on offer (max. 256 characters).  The information in the title should enable Network Partners and their clients to grasp, whether the profile is of some interest to them.  The title should: • Be clear & concise (details can be displayed in the description);  • Be attractive (avoid using “marketing speak” and/or capital letters);  • Indicate the product/service on offer;  • Indicate the key cooperation type.  **Important** Acronyms, product names and trademarks, marketing speak and unnecessary capital letters are not allowed in the title. |
| Internal Reference: | **Internal Reference**  Add an internal reference for the profile. The internal reference is displayed only internally in your organisation.  The internal reference differs from the POD reference, which is assigned automatically by the system. |
| Summary: **\***  (1-500 characters) | **Summary**  The summary should be a short overview of the offered product/service and it aims at providing the following information (max. 500 characters):  • Geographical location and country of origin of the offering client;  • Type of organisation of the offering client and their field of activity;  • The product/service on offer;  • Main advantages/innovativeness of the product/service on offer;  • List with the sought cooperation types.  • List with the target countries, if they are 5 or less;    Tip*: The summary is often the first text to be read by the potential partners. The practice of many Network Partners is to distribute only the titles and the summaries of profiles to their clients in order to save their time and to avoid an overflow of non-relevant information. If the clients express interest in the information of the provided titles and summaries, the Network Partners provide the full profiles. Therefore, the title and the summary should be informative, concise and competitive, reflecting adequately the offered business.* |
| Description: **\***   (100-4000 characters) | **Description**  Please describe the relevant characteristics of the business offer (max. 4 000 characters).  Whenever available from your client, provide background information and a short introductory text to the described business.  The description is a detailed explanation of the offered business and it should answer the following questions:  • Geographical location of the offering client;  • Type of organisation of the requesting client and their field of activity;  • Describe the offered product/service in more details: main features and application fields;  • Back-up and elaborate on the points covered in the summary;  • Provide information about the expertise or know-how of your client;  • Justify the selected cooperation type(s): **Why** were these cooperation types selected the desired outcome of an international partnership; **How** is the international cooperation envisaged the cooperation types should be explained, not simply stated.  • Do **not** include a sales promotion of the product/service;  • Do **not** include the advantages of the product/service.    When using abbreviations, make sure that the full names are given when they appear for first time in the profile text.  Please make sure that your profile is comprehensible for other Network Partners, which may not be the experts in this particular technology field.  Pay attention to spelling and grammar. It is recommended to use spell-check browsers.    **Important**: Stand-alone acronyms, product names or trademarks are not allowed in the description. Avoid the use of “we/our” and never reveal company names, brand, patent numbers and other information, which might disclose the anonymity of the clients. The text should give enough details and answer obvious questions. Important components may include an accurate description of the product, the market context, etc.  The final text should make clear the business opportunity. |
| Advantages and Innovations: **\***   (50-2000 characters) | **Advantages and Innovations**  Describe clearly the innovative aspects and the economic and technology advantages and benefits of the offered product/service (max. 2 000 characters).  • Benchmark the services in comparison to the competitors.  • Specify the competitive advantages of your client's product/service in comparison to other producers and providers.  • Consider elements such as performance, ease of use, specific know-how, adapting to existing technology, range of products, company history and tradition.  • Avoid generalities such as “best” or “unique”, which are not followed by meaningful explanation.  It may be useful to add a bullet list of main advantages related to the product: i.e. innovative aspects, novelty, performance, ease of use, economic benefits, comparison to competitive products already on the market etc. |
| Stage of Development: | **Stage of Development**  Select from the dropdown list the appropriate stage of development of the product/service on offer.  The selection, made in this field, needs to be elaborated on in the following field "**Comments Regarding Stage of Development**". The selected stage of development should not contradict to any statements elsewhere in the profile.  •     Already on the market  •     Available for demonstration  •     Concept stage  •     Field tested/evaluated  •     Project already started  •     Project in negotiations - urgent  •     Proposal under development  •     Prototype available for demonstration  •     Under development/lab tested |
| Comments Regarding Stage of Development | **Comments Regarding Stage of Development**  You can add any additional comments regarding the stage of development. It may be useful to clarify in greater detail the exact stage of development and any factors, which require consideration.  Proofread for typos, grammar and spelling mistakes. The text should be clear and understandable and not contradict statements made elsewhere in the profile. |
| Profile Origin | **Profile Origin**  Select from the dropdown list the relevant programme, from which the profile originates.  Consumer programme  COSME  Creative Europe  EUREKA  Eurostars  H2020 EIT  H2020 Excellent Science ERC  H2020 Excellent Science - FET  H2020 Excellent Science Marie Sklodowska Curie  H2020 Excellent Science Research infrastructures  H2020 Industrial Leadership Access to Risk Finance  H2020 Industrial Leadership  H2020 Industrial Leadership LEIT  H2020 Science with and for society  H2020 Societal challenges Climate action, environment, resource efficiency  H2020 Societal challenges Europe in a changing world Inclusive, innovative & reflective societies  H2020 Societal challenges - Food security, sustainable agriculture & forestry, water research & bioeconomy  H2020 Societal challenges Health, demographic change & well-being  H2020 Societal challenges Secure societies Protecting freedom and security of Europe and its citizens  H2020 Societal challenges Secure, clean & efficient energy  H2020 Societal challenges- Smart, green & integrated transport  H2020 Spreading excellence and widening participation  Health programme  LIFE  National R&D programme  Other  Other EU programme  Private (in-house) research |
| Profile expires X days after publication**\*** | **365** |
| Technical Specification or Expertise Sought | **Technical Specification or Expertise Sought**  Describe the specific requirements needed by the client offering the product/service. Elaborate on the performance indicators, which are sought from the potential partners. The product/service can be briefly described and the targeted prices and production output.  • Which is the partners' expertise, which is suitable or definitely unsuitable?  • Which are the specific requirements to be taken into consideration (temperature, pressure, size, etc)?  • Clearly specify any technical requirements of the partners sought. |
| IPR status: | IPR Status  Select from the dropdown list the status(es) of the client concerning Intellectual Property Rights (IPR).  To select and deselect fields, hold the **Ctrl**-button and click with the mouse on the item(s) you wish to select or deselect.  Assure to clarify the selected IPR status(es) in the following field **"Comments Regarding IPR Status"**. Selecting "Other" requires clarification in the field "**Comments Regarding IPR Status"**.  •     Copyright,  •     Design Rights,  •     Exclusive Rights,  •     Granted patent or patent application essential,  •     Other (registered design, plant variety, etc.),  •     Patent(s) applied for but not yet granted,  •     Patents granted,  •     Secret Know-how  •     Trade Marks. |
| Comments Regarding IPR Status:  2000 characters left | **Comments Regarding IPR Status**  If applicable, add any additional comments regarding the status of intellectual property rights (IPR). Ensure that all information provided in the field does not contradict to other sections of the profile and that the text is clear, understandable and free from spelling mistakes and typos. |

**Dissemination**

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| Technology Keywords: **\***  (max. 5 keywords) | **Technology keywords**  Choose a maximum of five keywords applicable to the client.  • Be aware that a search in the database may be conducted using keywords alone.  • Focus on the technology itself, **not** on its market application(s). |
| Market Keywords: **\***   (max. 5 keywords) | **Market keywords**  Choose a maximum of five keywords applicable to the client.  • Be aware that a search may be conducted using keywords alone. |
| Sector Group | **Sector Group**  Select from the dropdown list the sector group, to which the profile belongs. If you assign your profile to a particular sector group, the profile will appear in the search results of users, who are interested in this particular sector group.  Profiles with an assigned sector group are visible in the Network Sector Groups' website: <http://een.ec.europa.eu/about/sector-groups>  Aeronautics & Space  Agrofood  Automotive, Transport and Logistics  Bio Chem Tech  Creative industries  Environment  Healthcare  ICT Industry and Services  Intelligent Energy  Maritime Industry and Services  Materials  Nono- and Microtechnologies  Services and Retail  Sustainable Construction  Textile and Fashion  Tourism and Cultural Heritage  Women entrepreneurship |
| Restrict dissemination to specific countries | **Restrict dissemination to specific countries**  Select the countries, to which you would like to disseminate the profile. You can enter more than one entry, if you target multiple countries. Leaving this field blank indicates that the client has no preference for the dissemination of the profile and it will be automatically visible in all countries. Please ensure that the selection in this field corresponds to the rest of the profile. |

**Client**

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| --- | --- |
| Type and Size of Client**\*** | **Type and Size of Client**  Select from the dropdown list the entry, which matches the current size and/or capacity of your client's organisation.  Please ensure that your selection in this field corresponds with the rest of the profile.   * Industry > 500 (Over 500 employees) * Industry > 500 MNE (Multinational Enterprise with over 500 employees) * Industry 250-499 (Between 250 and 499 employees) * Industry SME ≤ 10 (Small and Medium sized enterprise with 10 or less employees) * Industry SME 11-49 * Industry SME 50-249 * Inventor * Other * R&D Institution * University   Please ensure that any selection you make in this field corresponds with the rest of the profile |
| Year Established**\*** | **Year Established**  Select the year, in which the client's company was established. You can select any year between the year 1000 and the current year. |
| NACE Keywords**\***   (max. 5 keywords) | **NACE keywords**  Choose a maximum of five keywords applicable to the client’s activity.  Be aware that a search in the IT Platform may be conducted using keywords alone.  Focus on how the NACE codes describe the client's company behind the profile and not the content of the profile. |
| Turnover (euro)**\*** | **Turnover**  Select from the dropdown list the approximate annual turnover of the client's organisation.  <1 M  > 500 M  1-10 M  10-20 M  100-250 M  20-50 M  250-500 M  50-100 M |
| Additional Comments | **Additional Comments**  Provide any additional comments regarding the client's experience in their field. Avoid repetitions of any information, which has already been included elsewhere in the profile. Please proofread the profile text for grammar and spelling imperfections. |
| Certification Standards | **Certification Standards**  Add the approved certificates or standards, possessed by your client. Start typing in the field the standard sought. All major global standards can be selected from the dropdown list with a mouse click.  If the standard sought is not included in the list, select the option "Other". |
| Already Engaged in Trans-National Cooperation: | **Already Engaged in Trans-National Cooperation**  Check this box if the client's organisation is already engaged in trans-national cooperation(s). |
| Languages Spoken**\*** | **Languages Spoken**  Indicate the languages spoken by your client. The number of entered languages is unlimited. |

**Partner Sought**

|  |  |
| --- | --- |
| Type and Role of Partner Sought: **\***  4000 characters left | **Type and Role of Partner Sought**  Provide information about the type and the role of the partner sought. Insert detailed information and this will allow prospective partners to be fully aware of your clients' needs and expectations.  The field should address the following information:  • The type of partner sought (industry, academic, research organisation, business etc.)  • The tasks to be performed by the partner sought  • Multiple types of partners and partnerships can be considered. The tasks to be performed by the partner sought should be consistent with the type(s) of partnership discussed in the summary, the description and other profile fields. |
| Type and Size of Partner Sought | **Type and Size of Partner Sought**  Select from the dropdown list the entry/(ies), which match/(es) the current type and size of the partner sought:  To select and deselect fields, hold the **Ctrl**-button and click with the mouse on the item(s) you wish to select or deselect.  > 500  > 500 MNE  251-499  Inventor  R&D Institution  SME ≤ 10  SME 11-49  SME 51-249  University |
| Type of Partnership Considered: **\*** | **Type of Partnership Considered**  Indicate the type of partnership agreement that your client is interested in. Select from one (or more) of the following list:  Note: The following list of partnership types differs dependent on the type of profile you are creating.  •     Acquisition agreement  •     Commercial agency agreement  •     Distribution services agreement  •     Financial agreement  •     Franchise agency agreement  •     Joint venture agreement  •     License agreement  •     Manufacturing agreement  •     Outsourcing agreement  •     Reciprocal production  •     Services agreement  •     Subcontracting |

**Attachments**

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| **Тут можно разместить фото или рисунок**  File Upload: (Only jpg, gif, png, jpeg, pdf, doc, docx, xls and xlsx files are allowed) Maximum size per file: 4MB |

**\* Графы обязательные к заполнению**

**Примеры оформленных бизнес предложений вы можете найти здесь:** <https://een.ec.europa.eu/tools/SearchCenter/Search/ProfileSimpleSearch>

<http://een.ec.europa.eu/tools/services/SearchCenter/Search/ProfileSimpleSearch?shid=32db25cb-726f-43b0-8b5f-7742d0935799>

**Примеры профилей.**

**Пример 1**

**Details**

|  |  |
| --- | --- |
| Title | UK company seeking service agreement with international partners to expand its learning and development company programmes. |
| POD Reference | BOUK20180502001 |
|  | [Public Link](https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/8d5d51c8-1441-43e4-a5f6-030f6a7eddf9) |
| Summary | UK based company specialised in creating learning & development programmes that aim to help manage change & helping to improve employee performance. Furthering this includes expertise in cascading behavioural change programmes through all levels of an organisation. They're seeking training organisations looking to expand portfolios with accredited management and leadership qualifications through a services agreement. |
| Description | This UK based company specialises in creating learning and development programmes that works with their clients to improve performance, change behaviour and progress careers. This company has created these plans personally and would like ideally to enter into a services agreement with another party to provide their knowledge and expertise. This company operates in four primary areas: Change and transformation, management and leadership, talent development and delivering accredited and industry leading management qualifications. Based on a blended learning experience that incorporates accelerated learning and action enquiry principles to ensure maximum participation and embedded learning that is sustainable without further involvement and immediately applicable in the business. This company has experience working with a wide variety of industries which demonstrate that they are adaptable and have a breadth of experience that is very valuable when creating customised plans for their four main areas. Industries as diverse as financial services, engineering, infrastructure (roads, rail, utilities), supply chain, retail and automotive & construction companies. In terms of Change and transformation, the way the company's courses work is they enable change by realigning the way people in the business think, work and behave through various strategies such as embedding new ways of working, changing leadership behaviour and the interaction between line managers and employees. For management and leadership programmes, this company has a wide array of tools at it's disposal to improve manager capability and confidence through programmes such as conflict management, leadership development programmes, and exploring how managers use their influence and can increase their impact on their targets. These (amongst others) develop the managerial mindset that drives innovation and leadership behaviour. For Talent Development this company has plans that work through all stages of the development pipeline, from the freshest recruits right through to the rising stars and executive teams. The programmes that have been created by the company can be used to develop the managers and leaders of the future with the drive and agility that leads the business to success. Finally, for Management qualifications, the company's courses are approved by the Institute of Leadership and Management (ILM) and the Chartered Management Institute (CMI) to deliver best in class qualifications in management and leadership |
| Advantages and Innovations | - This company has a combined experience of more than 100 years in learning and development and have worked together for a long period of time, more than 15 years in fact which means that they have the ability to work together seamlessly and productively to deliver results on time, on budget, and to the complete specification required. - Real experience of delivering at scale and reaching right across complex business with large workforces, they have developed a great combination of creativity and rigour, with a genuine focus on service excellence. Additionally, with many of their clients operating in safety critical environments, their training plans all have a very prominent theme of safety in the workplace. - This company has pioneered the use of ‘The Chimp Paradox' as an underpinning theme for a leadership programme. They incorporate a range of innovative approaches to drive learner engagement and optimise impact; examples of this include drama-based training, peer coaching and street wisdom among other approaches. -The company have introduced ‘sprint sessions' which are based on their agile methodology which aims to improve strategic innovation within teams, and have adopted a corporate entrepreneurship methodology into leadership programmes to inspire empowerment and innovation at the local level, which improves that agility, and the responsiveness of the business on a day-to-day basis, which compounds the effects of their introduction of social learning communities to encourage peer networks for self-serve problem solving and ideas |
| Deadline Date | 6/21/2019 12:00:00 AM |

**Keywords**

|  |  |
| --- | --- |
| Market Keywords | 09003007 Other services (not elsewhere classified) |

**Partner Sought**

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| --- | --- |
| Type and Role of Partner Sought | Training organisations that wish to expand their portfolio to include world class management / leadership and change / transformation programmes, or that wish to offer them as an extension of their services |
| Type and Size of Partner Sought | SME 11-50  SME 51-250 |
| Type of Partnership Considered | Services agreement |

**Client**

|  |  |
| --- | --- |
| Type and Size of Client | Industry SME <= 10 |
| Year Established | 2016 |
| NACE Keywords | M.70.2.2 Business and other management consultancy activities |
| Turnover (euro) | <1M |
| Already Engaged in Trans-National Cooperation | No |
| Certification Standards | other |
| Languages Spoken | English |
| Client Country | United Kingdom |

**Dissemination**

|  |  |
| --- | --- |
| Sector Group | Retail |
| Restrict dissemination to specific countries | Denmark  Ireland  Netherlands  Singapore  Slovakia  Sweden  United Kingdom |

**Пример 2**

**Details**

|  |  |
| --- | --- |
| Title | Specialist UK nutrition supplement manufacturer seeks international partners |
| POD Reference | BOUK20180320003 |
|  | [Public Link](https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/37c272fd-edf1-4cc9-8b33-062e92e1e4ac) |
| Summary | An established British specialist food supplement manufacturer seeks international distributors with strong links to the health and/or sports industry to increase global sales of its unique and innovative nutrition and health product ranges. Targeted countries: Spain, Italy, Chile, Belgium and The Netherlands. |
| Description | The British company situated in North West England specialises in food supplements based on its unique nutritional formula. The product range includes consumer supplements for immunity & stress, digestive health, and a recently launched product for sports stress and recovery. All these consumer products have been specifically formulated for particular health and sector needs, by combining the innovative nutritional formula with selected vitamins and amino acids. All products are backed by peer reviewed clinical studies. By popular demand from the UK health practitioner community, the company launched in 2016 a therapeutic supplements based on this formula at more concentrated levels, combined with functional carriers. The product does not contain additional vitamins and amino acids, as it is designed to be introduced easily into client / patient health protocols. All products are formulated using the best, and where possible, natural ingredients. All are Swiss manufactured in Halal and Kosher premises, and capsuled (where appropriate) and packed in the UK. All products are supported by peer reviewed clinical studies, case studies, and marketing materials, including infographics, articles, brochures and other supportive materials. The company has a strong brand with well designed packaging reflecting the superior quality of the product range. In preparation of expanding the market for these products, labels have been translated into Spanish and German. The reason why the company is looking for distributors is because they are now ready to expand its operations internationally. The international cooperation they are looking for is via distributor services agreement with established channels to the health and food supplement sectors. |
| Advantages and Innovations | - Innovation - the nutritional formulas are unique, and the company in conjunction with its Swiss manufacturing partner take the lead in this area of nutrition. - Free from - Gluten, dairy, plus no allergens - External endorsement - a growing number of leading scientists and nutritionists are concluding that for certain groups of people this class of nutrients has become conditionally essential. - Experienced management team - and the Distributor would have the support from a World renowned expert, as well as a respected scientific advisory panel. - Marketing materials - available as part of the distribution package are high quality bespoke info-graphics and sales materials produced by designer with established expertise in this nutritional technology. Because of the strong international branding a comprehensive marketing pack will be produced tailored for each region as part of the deal including (but not limited to): regional packaging label artwork, product sales guides, other informational material and all logos and images for web presence. - Certification: ISO 22000, Halal, Kosher, Informed-Sport (Sports product) - Health Benefits with clinical study back-up: include \* improved Immune status \* reduced severity rating for 'colds' symptoms \* reduced stress hormone build-up \* reduced severity rating for IBS symptoms \* Improved recovery from intense training \* Positive influence on performance factors |
| Stage of Development | Already on the market |
| Deadline Date | 6/9/2019 12:00:00 AM |

**Keywords**

|  |  |
| --- | --- |
| Market Keywords | 07003002 Health food |

**Partner Sought**

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| --- | --- |
| Type and Role of Partner Sought | The company is looking for well established international partners and distributors with proven track record in the health sector. The partners will have established channels to the health and food supplement sectors that help them to introduce their products in the targeted countries. The type of partnerships this company is looking for are: Distribution services agreement in the targeted countries |
| Type and Size of Partner Sought | SME <10 |
| Type of Partnership Considered | Distribution services agreement |

**Client**

|  |  |
| --- | --- |
| Type and Size of Client | Industry SME <= 10 |
| Year Established | 2012 |
| NACE Keywords | C.10.8.9 Manufacture of other food products n.e.c. |
| Turnover (euro) | <1M |
| Already Engaged in Trans-National Cooperation | Yes |
| Certification Standards | ISO 22000 |
| Languages Spoken | English  French  German |
| Client Country | United Kingdom |

**Dissemination**

|  |  |
| --- | --- |
| Sector Group | Retail |
| Restrict dissemination to specific countries | Belgium  Chile  Italy  Netherlands  Spain |

**Пример 3**

**Details**

|  |  |
| --- | --- |
| Title | UK wholesaler of fine cheeses and other fine foods is looking for distributors and agents in Europe |
| POD Reference | BOUK20180409002 |
|  | [Public Link](https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/ef56abe3-01a8-4490-9352-05d2fe6b4fcc) |
| Summary | A UK wholesaler of fine foods is based in the North of England and specialises in supplying its range of products to HORECA (food industry sector) in its region. Its range of products include over 500 different cheeses and fine food produce such as oils, vinegars, dried goods and other accompaniments sourced from the UK and Europe. The UK company is looking for trade intermediaries (distributors and / or agents) to distribute its range of fine food products into foreign markets. |
| Description | This UK based company is a specialist wholesaler of artisan gourmet British and continental cheeses and associated charcuterie, meat products and chef's store cupboard ingredients and distributes its products to restaurants, farm shops, hotels and small retailers across the UK. With 30 years' experience in the cheese industry and recently experienced company growth, it is now ready to develop new business in international markets. The company sources its range of cheeses from selected dairy farms, creamery based producers and multi-award winning cheese makers from the UK and also imports from a few European suppliers. It has exclusive wholesale and distribution rights in the UK for a variety of products: • Mature cheddar blended with sterilised charcoal to create a unique cheese. • Regional UK Halloumi . • Vegetarian handmade cheese made from local pasteurized milk and washed in cider. • Farmhouse Goudas with many flavour combinations mixed from herbs and spices. • Varieties of local goats and smoked cheeses. • Range of innovative British cheeses with combination of various flavours. The company has invested in new purpose-built premises where they are legally allowed to chop and grate cheese to order. It currently grates approximately two tonnes of cheese per week. This UK company is not only a wholesaler of fine cheeses, but also stocks a whole array of other high quality food products such as: biscuits, charcuterie, chocolate chips, cooking wines, dried fruit, dried pasta, lentils, marinated vegetables, nuts, oils, olive tapenade, olives, soups, spices, sun blushed tomatoes and vinegars. The company is interested in expanding into foreign markets by finding foreign trade intermediaries (distributors, agents) to distribute its range of fine food products into foreign markets. It is important for this company to build long-term rapport with its clients by providing on-going technical expertise and sourcing speciality artisan products of consistently high quality. |
| Advantages and Innovations | Potential partners can expect the following advantages of working with this company: • With 30 years' experience in the cheese industry, and of the retail and wholesale markets, this company has achieved an excellent reputation amongst the top HORECA across its region. • The company has experience in foreign markets, importing some of their products from European suppliers and is therefore used to working and providing any product support to overseas partners. • It offers a wide range of high quality, exclusive cheeses and other fine foods of good quality and at affordable prices. Over 400 products in total, 70 of them UK cheeses. • Its warehouse holds a huge amount of stock at their premises in the UK, in order to fulfill orders quickly and ensure optimum quality control. • The company's passion for cheese and commitment to innovation has lead it to introduce a range of new and exclusive cheeses which are not supplied by any other wholesalers in the UK. • To assure high quality product preservation, orders are sent out on a 3 day service to Europe and each box is insulated and sent with gel ice packs that last for over 72 hours. |
| Stage of Development | Already on the market |
| Profile Origin | COSME |
| Deadline Date | 5/4/2019 12:00:00 AM |

**Attachments**

1.jpg  


3.jpg  


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3.png  


**Keywords**

|  |  |
| --- | --- |
| Market Keywords | 007003005 General food products |

**Partner Sought**

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| --- | --- |
| Type and Role of Partner Sought | They are looking for long term partners with experience in the distribution of cheese and fine foods, with good knowledge of the local market and a network of appropriate regional, national and independent retailers in the food retail industry (HORECA). Partners could be wholesalers and distributors (such as hotels, restaurants, and catering services) of cheese and fine foods. Agents may also be considered. The company looks for reliable partners and in return expects to develop long-term collaborations. |
| Type and Size of Partner Sought | >500  >500 MNE  251-500  SME <10  SME 11-50  SME 51-250 |
| Type of Partnership Considered | Commercial agency agreement  Distribution services agreement |

**Client**

|  |  |
| --- | --- |
| Type and Size of Client | Industry SME 11-49 |
| Year Established | 2003 |
| NACE Keywords | G.46.3.3 Wholesale of dairy products, eggs and edible oils and fats |
| Turnover (euro) | 1 - 10M |
| Already Engaged in Trans-National Cooperation | Yes |
| Additional Comments | SALSA (Safe and Local Supplier Approval) standard |
| Languages Spoken | English |
| Client Country | United Kingdom |

**Dissemination**

|  |  |
| --- | --- |
| Sector Group | Agrofood |
| Restrict dissemination to specific countries | Austria  Belgium  Bulgaria  Croatia  Cyprus  Czech Republic  Denmark  Estonia  Finland  France  Germany  Greece  Hungary  Iceland  Ireland  Italy  Latvia  Lithuania  Luxembourg  Macedonia, The former Yugoslav Republic of  Malta  Netherlands  Norway  Poland  Portugal  Romania  Slovakia  Slovenia  Spain  Sweden  Switzerland  Turkey |